Hany Khudair

ICT Business Professional

PERSONAL PROFILE

hanykhudair@gmail.com **Email** Cell-KSA +966-500-224-189 Cell-EGY +20-111-557-7575

FaceTime hanykhudair@icloud.com Web Site https://hanykhudair.com **Nationality** Egyptian / American

LANGUAGES

Arabic Native **English** Native

French Intermediate German **Beginner**

OUALIFICATIONS

• Projects Management Professional (PMP V5)

Proposal Management Professional (APMP)

• ITIL F. V3

ACADEMIC EDUCATION

American University in Cairo (AUC)

2001 **Marketing Management**

American University in Cairo (AUC)

M.Sc. Computer Science

Faculty of Science - Cairo University

1996 **B.Sc. Computer Science**

Faculty of Science - Cairo University

1992 **High School Graduation**

Palm Beach High - Florida - USA

TRAININGS

- ISO 27001 Information Security lead Auditor
- OHSAS 18001 Lead Auditor
- ISO 9001 QMS lead Auditor
- ISO 14001 Transition and Awareness
- RC 14001 Responsible Care Internal Awareness
- ISO 22301 Business Continuity Awareness
- ISO 55001 Assets Management Awareness

SKILLS

- Business Development
- Projects Management
- Proposals Management
- Procurement Management
- Risk Management
- Problem Solving
- Team Management & Leadership
- Time Management

CAREER PATH

2024 - Today **MEA Bidding Dept Manager**

NTT DATA

Riyadh - Saudi Arabia

2023 - 2024 **Business Development & Bidding Manager**

Nesma Injazat

Riyadh - Saudi Arabia

2021 - 2023 **Proposals Director**

> Saudi Bell Group (SBG) Riyadh - Saudi Arabia

2016 - 2021 **Bidding & Proposals Manager**

Advanced Electronics Company (AEC)

Riyadh - Saudi Arabia

2014 - 2016 **Bidding and Procurement Consultant**

> WIN THAT BID (WTB) London - United Kingdom

2011 - 2014 **Bids & Tenders Executive**

Jeraisy Computers and Comm. Services

Riyadh - Saudi Arabia

2006 - 2011 **Technical Presales**

IT Industry Development Agency (ITIDA)

Cairo - Egypt

2003 - 2006 **Software Solution Architect**

> **Horizons Software** Cairo - Egypt

2001 - 2003 **Software Developer**

Future Computing Systems

Cairo - Egypt

1999 - 2001 **Teaching Assistant**

Faculty of Science – Cairo University

Cairo - Egypt

CERTIFICATION

DELL • Compliance Expectations for Partners

• Compellent Top Gun Storage Architect

• Dell Blade Server Solutions - Technical

• Dell PowerEdge Server Technical

• Dell PowerEdge VRTX Technical

• Dell AppAssure Technical Overview v3

• VTSP - Technical Solutions Professional 5.5 vmware • VCP - Data Center Virtualization

• VCA - Data Center Virtualization

• VSP-CP (Cloud Provider)

• VSP 5.5 VMware Sales Professional

• VOP-CP (Cloud Provider)

Microsoft • Certified Solution Expert MCSE: Server

> Certified Solution Expert MCSE: Messaging • Certified Solution Expert MCSE: SharePoint

• Certified Solution Developer MCSD: .NET

CISCO • Certified Network Associate CCNA - R&S

POLYCOM • POLYCOM Federal FSIST300

• RealPresence Platform Tech Certification

RealPresence Immersive Tech Certification

Video Endpoints Tech Certification

• Voice Endpoints Tech Certification



























